

At Atlantic Edge Credit Union, we empower people and communities by providing financial services and advice built on honesty, fairness, and trust.

Atlantic Edge Credit Union is a full-service credit union serving over 17,500 members across Newfoundland and Labrador. Atlantic Edge was formed in 2022 with the amalgamation of Eagle River Credit Union and Leading Edge Credit Union, based on a foundation of shared values, community roots, and purpose-driven cultures.

The position

Reporting to the Branch Manager, the Financial Services Representative (FSR) will use an enthusiastic approach to foster key relationships with members while promoting personal benefits based on member's needs and reviews additional membership opportunities at each interaction. To ensure a great member experience, at times, flexibility may be required to work evenings or at different branch locations within a reasonable travel distance.

Main Responsibilities & Focus

- Process and balance financial transactions accurately and efficiently in accordance with established policies and procedures.
- Ascertain member's and prospective member's needs, and proactively explain Credit Union products and services.
- Promote the benefits of utilizing other Credit Union services with members and prospective members alike.
- Promote to members various deposit services including term deposits, RRSPs, RESPs, RRIFs, etc. (as appropriate) or refer to Financial Planning Representatives where required.
- Actively promote the various lending and credit products and services, including term loans, line of credit, mortgages, and credit cards.
- Resolve member's concerns and take action to remedy or reconcile any discrepancies within member records or accounts.
- Account reconciliation.
- General office administration.

The Person

The successful candidate will have successfully completed a diploma in Business Administration plus have up to one year of related experience and/or training, ***or an equivalent combination of education and experience***. The successful candidate will also have:

- Superior customer service skills.
- An outgoing and self-motivated nature with strong work ethics.
- Proven history of accuracy and high attention to detail (data entry, paperwork, cash balancing).
- Superior communication skills.

What's in it for you?

- An exceptional workplace culture, and an opportunity to join an engaged and community-driven team
- Competitive compensation and benefit packages with performance-based incentives
- Flexible work arrangements including Flex Time, Telework, and Hybrid depending on the role requirements
- Generous benefit package including a flexible health and dental plan (minimum 60% employer paid), including life insurance, ADD, EAP, optional Critical Illness and Best Doctors
- 6% contribution with employer matching in a Defined Contribution Pension Plan
- An annual Northern Allowance of \$4800
- Tuition reimbursement, training, and personal development opportunities
- We encourage regular manager-employee performance feedback and goal alignment through our employee performance management program
- Additional benefits, include but are not limited to paid volunteer, sick time and personal leave, reduced rates on employee loans/mortgages and no service fee banking

Interested in applying?

Atlantic Edge Credit Union values diversity in the workplace and we are committed to the principle of Employment Equity. We are an equal opportunities employer and encourage the recruitment and promotion of aboriginal peoples, persons with disabilities, visible minorities, and women, to ensure that they are equitably represented at all levels.

The successful candidate must be legally eligible to work in Canada, and where applicable have a valid work or study permit.

Don't meet every single requirement? At Atlantic Edge Credit Union, we believe everyone has potential. If you are excited about this career opportunity and your experience may not perfectly align with every qualification in this job posting, we still encourage you to apply. You may be just the right candidate for this or other opportunities we may have.

Please note that all offers of employment are conditional upon the acceptance of an Individual Fidelity Bond Application which includes a criminal record check and a credit check.

To apply, please submit your resume to humanresources@aecu.ca, noting the job title and location in the subject line.

Applications will be accepted until **the position has been filled.**